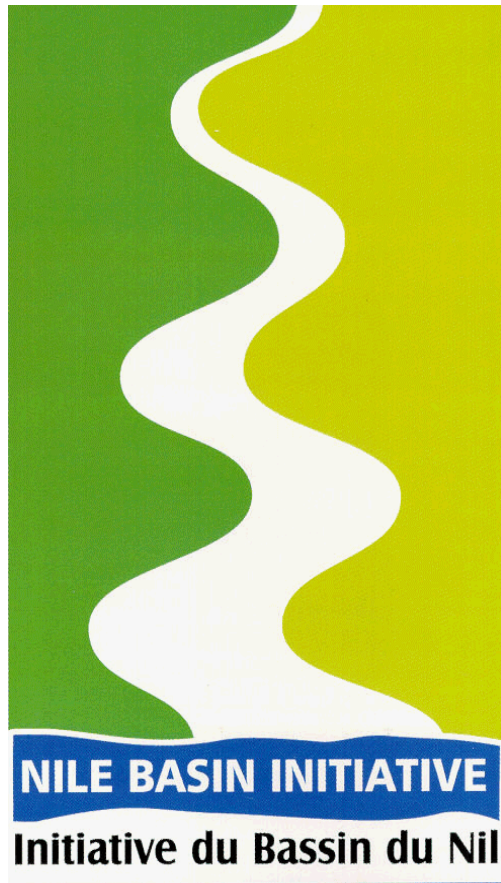


Rapport 2008

**PPPs in the Power
Sector - Financial
and Implement-
ation Models**

*Workshop Assessment
and Recommendations*



PPPs in the Power Sector - Financial and Implementation Models

Workshop Assessment and Recommendations

Commissioned by Nile Basin Initiative



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1 Summary Assessment

The following tables provide graphical summaries of the responses from participants in the training workshop carried out from May 12th – May 16th. As indicated by these figures, most respondents appear to have been pleased with both quality and content of the workshop. In particular, there was not a single score of <3.

One particular observation is that while the average of the scores across sessions varies very little, analyzing individual questionnaires reveals that this disguises the fact that the individuals come from different backgrounds and thus have different expectations. For example, Group A may have ranked Session 1 relatively lower and Session two relatively higher, while Group B may have done the opposite.

These observations, together with the comments provided on the response form have been collated to motivate the recommendations provided at the end of the note.

Figure 1 Overall relevance and quality of 5-day training workshop

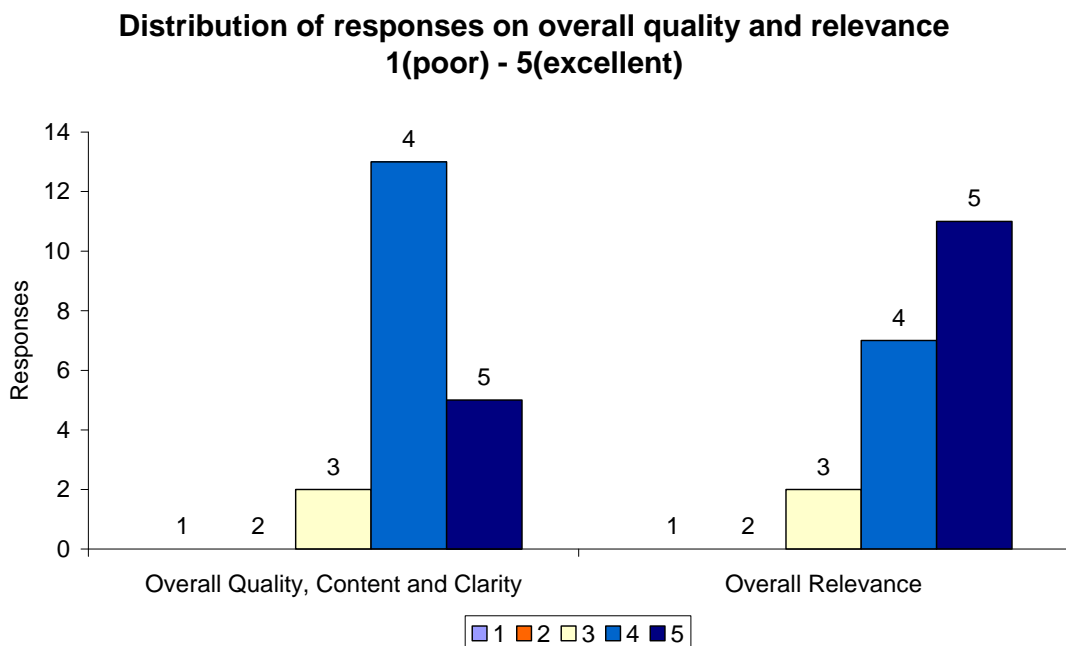


Figure 1 Quality, content and clarity of the individual sessions

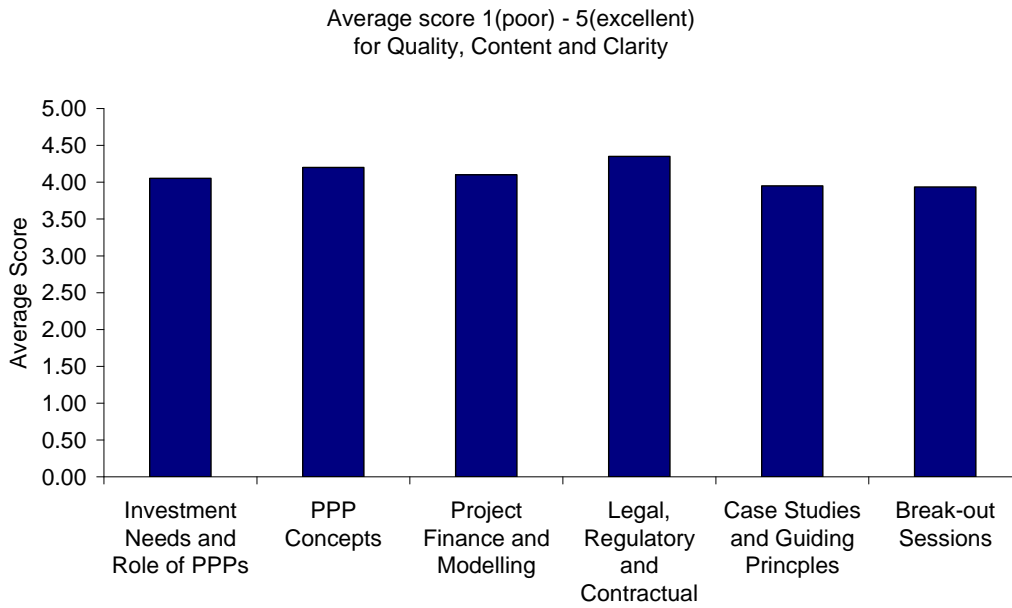
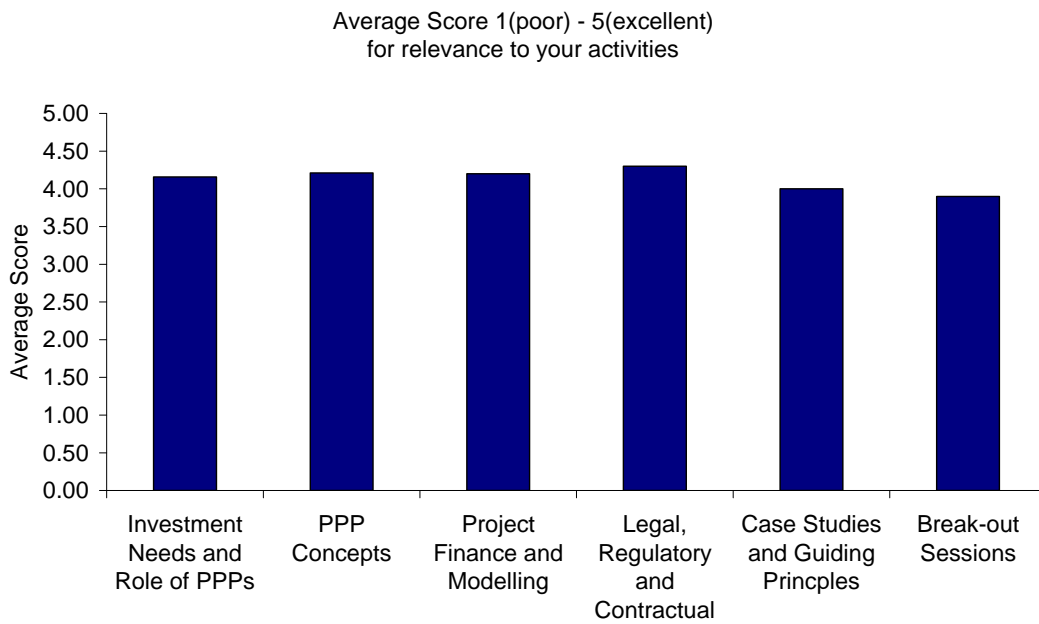


Figure 2 Relevance of individual sessions to your activities



2 Key Recommendations

The table below describes the key recommendation of the team regarding future training workshops of a similar nature. These recommendations are based on a collation of both the ratings (as summarized above) and the individual responses.

Summary of key recommendations

Observations	Specifics	Recommendations
Need more time for in-depth discussions	Specifically related to contractual matters and financial modelling.	Given that individuals are from different backgrounds and have different types of jobs, it is strongly recommended that participants choose topics and the group is split up for in depth treatment for 1-2 days during the workshop.
Like to see more case studies from Africa	There are many examples from the continent which could provide good lessons learned	International consultants are brought in to provide international experience. If more case studies are to be used, the PMU should consider allowing participants to provide more detailed presentations with consultants providing facilitation and direction to discussion.
Like to experience actual contract negotiations	Many of the challenges involved during negotiations only come to light while working through the details.	The PMU could consider a longer break out session which involves role playing and negotiations. However, this type of activity requires substantial preparation and sufficient time – for example an entire day.
Other	The size of the group appears to have been optimal appx 20.	None.
	Respondents like the use of both lectures and break-out sessions, with some preferring to see more of the latter.	None.